

Standard Operating Process

Created By: Shivali Chawla	Created on: 14 th February March, 2024
Task: Alliance between HDFC Bank and Oberoi Hotels & Resorts and Trident Hotels	

Oberoi Hotels & Resorts and Trident Hotels have entered into an alliance with HDFC Bank to bring exclusive offer for their HDFC Ultra HNI, Infinia and Diners Black card members who are high net worth customers.

The Offer:

1. HDFC Bank Diners Black Cardholders:

Trident Hotels:

- 15% savings on BAR and Packages.

2. HDFC Bank Infinia Cardholders:

Oberoi Hotels & Resorts + Trident Hotels

- 15% savings on BAR and Packages.

3. HDFC Bank Infinia Reserve Cardholders:

Oberoi Hotels & Resorts + Trident Hotels

- 15% savings on Bar and Packages
- 10% savings on Spa
- 15% savings on Food & Beverages.
- Early check-in (12pm) and late check-out (4pm) subject to availability.

Oberoi Hotels & Resorts in Mauritius

- 15% savings on Bar and Packages
- 25% savings on Spa
- Complimentary airport transfers in a private car.

Book and stay period:

14th February, 2024 to 31st January, 2025

Participating Hotels:

- Oberoi Hotels & Resorts
- Trident Hotels

Terms & Conditions:

- This offer is exclusively for the HDFC Ultra HNI card members (Infinia reserve, Infinia, Diners Black).

- Offer is valid for stays between 14th February, 2023 to 31st January, 2025 on Best Available Rates and Packages
- This discount cannot be clubbed with any other ongoing offers and promotions.
- Valid only for reservations made through www.oberoihotels.com and [dedicated offer landing page](#).
- The guest needs to use promo code: **HDFC-DIN, HDFC-INFIN, HDFC-RES** at the time of reservation to avail this offer.
- The discount is applicable only on Best Available Rate (BAR) and packages and not on any other special or negotiated rates.
- For your concierge, they can call up our central reservation and make the bookings on behalf of the guests using the special promo code that will be shared. The guest will receive a payment link on their email and make the payments.
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Reservation Processes:

- Guest has to visit online at www.oberoihotels.com or <https://www.oberoihotels.com/alliances/hdfc-infinia-card-holders/>, <https://www.tridenthotels.com/alliances/hdfc-infinia-and-diners-black-cardholders/>,
- Use promo code : **HDFC-DIN, HDFC-INFIN, HDFC-RES**

Payment Process:

- Standard payment process as per the hotel policy applies