

Standard Operating Process

Updated By: Rajat Sharma	Created on: 8 th December, 2025
Task: Alliance between Founders Card and Oberoi Hotels & Resorts and Trident Hotels	

Oberoi Hotels & Resorts and Trident Hotels have entered into an alliance with Founders Card to bring exclusive offer for the Founders Card members.

The Offer:

Oberoi Hotels & Resorts + Trident Hotels

- 20% off on Best Available Rates for rooms and Suites.

Book and stay period:

1st January, 2026 to December 30th, 2026

Participating Hotels:

- Oberoi Hotels & Resorts
- Trident Hotels

Terms & Conditions:

- This offer is exclusively for the Founders Card Members.
- Offer is valid for stays between 1st January, 2026 to December 30th, 2026 on Best Available Rates for rooms and Suites.
- This discount cannot be clubbed with any other ongoing offers and promotions.
- Valid only for reservations made through www.oberoihotels.com and www.tridenthotels.com and <https://www.tridenthotels.com/alliances/founders-card-members/>, <https://www.oberoihotels.com/alliances/founders-card-members/>.
- The guest needs to use promo code "FCM20" at the time of reservation to avail this offer.
- The discount is applicable only on Best Available Rate (BAR) and not on any other special or negotiated rates.

Reservation Processes:

- Guest has to visit online at www.oberoihotels.com and www.tridenthotels.com or <https://www.tridenthotels.com/alliances/founders-card-members/>, <https://www.oberoihotels.com/alliances/founders-card-members/>
- Use promo code **FCM20**

Payment Process:

- Standard payment process as per the hotel policy applies