

## Standard Operating Process

<b>Updated By:</b> Rajat Sharma	<b>Created on:</b> 12 <sup>th</sup> November, 2025
<b>Task:</b> Alliance between EO and Oberoi Hotels & Resorts and Trident Hotels	

Oberoi Hotels & Resorts and Trident Hotels have entered into an alliance with EO to bring exclusive offer for the EO members who are young presidents across various industries.

### The Offer:

#### Oberoi Hotels & Resorts - India & Trident Hotels

- 15% off on Best Available Rates for up to 3 rooms.
- 25% discount on listed rentals for one meeting room upon presenting the membership card.
- 20% savings on spa for resident guests.
- 15% savings on Food and Beverage (including alcohol).
- 1 room complimentary on every 10 rooms.

#### Oberoi Hotels & Resorts - The Oberoi Beach Resort, Bali; The Oberoi Beach Resort, Lombok, The Oberoi Beach Resort, Mauritius, The Oberoi, Marrakech

- 15% off on Best Available Rates for up to 3 rooms.
- 10% discount on listed rentals for one meeting room upon presenting the membership card.
- 10% savings on spa for resident guests before 1pm.
- 10% savings on Food and Beverage (including alcohol).

#### Oberoi Hotels & Resorts- The Oberoi Beach Resort, Sahl Hasheesh

- 15% off on Best Available Rates for up to 3 suites.
- 10% discount on listed rentals for one meeting room upon presenting the membership card.
- 10% savings on spa for resident guests before 1pm.
- 10% savings on Food and Beverage (including alcohol).

#### Book and stay period:

November 25th, 2025 to November 23<sup>rd</sup>, 2026

#### Participating Hotels:

- Oberoi Hotels & Resorts
- Trident Hotels

#### Terms & Conditions:

- This offer is exclusively for the EO Members

- Offer is valid for stays between November 25<sup>th</sup>, 2025 to November 23<sup>rd</sup>, 2026
- on Best Available Rates and Best Available Rates with Breakfast.
- This discount cannot be clubbed with any other ongoing offers and promotions.
- Valid only for reservations made through [www.oberoihotels.com](http://www.oberoihotels.com) and [www.tridenthotels.com](http://www.tridenthotels.com) and dedicated offer landing page.
- The guest needs to use promo code "**EO15**" at the time of reservation to avail this offer.
- The discount is applicable only on Best Available Rate (BAR) and not on any other special or negotiated rates.

**Reservation Processes:**

- Guest has to visit online at [www.oberioithotels.com](http://www.oberioithotels.com) and [www.tridenthotels.com](http://www.tridenthotels.com) or <https://www.oberoihotels.com/alliances/eo/> , [tridenthotels.com/lp/entrepreneurs-organisation/](http://tridenthotels.com/lp/entrepreneurs-organisation/)
- Use promo code **EO15**

**Payment Process:**

- Standard payment process as per the hotel policy applies