



Department: CORPORATE
MARKETING

Circulation: STRICTLY INTERNAL

STANDARD OPERATING PROCEDURE

Created On: **08/04/2026**

[DD / MM / YYYY]

Created By: **Rajat Sharma**

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Task: American Express Centurion and Platinum offer at Oberoi Hotels & Resorts

About the Offers:

Oberoi Hotels & Resorts has extended its strategic association with American Express India (Amex India) for their most affluent cards - Centurion and Platinum Charge Card.

Oberoi Hotels & Resort – India

Offer 1: SUITES OFFER

50% savings for a stay in Suites on Best Available Rates.

Validity:

Offer is valid to book and stay until 31st March, 2027.

Blackout Period is applicable

Terms & Conditions:

- The offer cannot be combined with any other offer
- This offer is not valid at The Oberoi Vanyavilas Wildlife resort, Ranthambore and The Oberoi Vindhavilas Wildlife Resort, Bandhavgarh.
- This offer is non-transferable and cannot be used in conjunction with any other The Oberoi Hotels & Resorts offer or promotion.
- Rates are subject to availability, applicable taxes, fees, and other standard service charges.
- Maximum of 3 suites can be booked by a cardmember in a single transaction under this Offer.
- The offer would not be valid on 'Presidential / Kohinoor Suites'
- A deposit through the American Express® Centurion or American Express® Platinum Card needs to be made at the time of reservation for room and taxes.



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- All bills will need to be settled at the time of Check-out by the cardmember through the same American Express® Centurion or American Express® Platinum Card only
- No request for cashback/discount would be entertained after the booking or stay period if the guest doesn't avail the offer during reservation/payment
- The card member needs to be present and stay to avail the discounted price.
- Queries related to the offer will be entertained only till 15 days from transaction date.

Reservation Process:

- 1) American Express Concierge shall book directly on GDS.
- 2) Oberoi Contact Centre only in case of any issues

Suites are open for reservation subject to availability. Due to limited inventory suites cannot have any fixed allocation. It would be on first come first serve.

OCC should check if the customer is holding American Express Centurion card or American Express Platinum card before proceeding with the reservation.

Offer 2 - ROOMS OFFER (applicable on all room types)

All Centurion and Platinum card members will receive the below-mentioned benefits when they make a reservation for a minimum stay of 2 nights at the participating hotels on Room Only Rate.

Benefits:

1. Third night complimentary on every paid two nights
2. Complimentary room upgrade, subject to availability at the time of check-in. (Not applicable on room to a suite)
3. Complimentary breakfast for two guests, per day
4. 15% savings on spa therapies
5. Complimentary bottle of wine (once during the stay)
6. Complimentary transfers from the nearest Airport or Railway Station (Applicable only for The Oberoi Amarvilas, The Oberoi Rajvilas and The Oberoi Udaivilas).
7. The Oberoi Vanyavilas and The Oberoi Vindhavilas are not a part of this offer.

The offer is available to Primary and Supplementary Card members. However, all card holders put together can avail max 3 rooms between them.



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Validity:

Offer is valid to book and stay until 31st March, 2027.
Blackout Period is applicable.

Booking Process & Terms:

- Reservations will be processed by Amex Centurion Concierge on their GDS terminal. Hotels will receive the reservation through Trust.
- Cardmember will be required to show his or her Centurion card/platinum for validation at the time of check in at the hotel.
- This offer is non-transferable.
- Only 4 room allocation for rooms per day.

Offer 3 - SPECIAL OCCASION COMPLIMENTARY NIGHT

All Centurion card members will receive one-night stay at the participating hotels on a complimentary basis. Each card member can only avail this benefit once during the validity period. The offer is applicable on base room category only.

Offer applicable only for Primary Cardmember (Amex to control this)

Validity:

- Offer is valid to book and stay until 31st March, 2027
- Blackout Period is applicable

Booking Process:

- Amex Relationship Manager informs the offer to the Cardmember about 30 days in advance.
- Cardmember confirms the booking and shares complete itinerary with the Relationship Manager
- Relationship Manager will send an email to OCC at reservations@oberoigroup.com with the promotion code mentioned as CENTOB.
- OCC to process the reservation under the rate code PRO-AXCTP.
- OCC will record the guest's name, hotel and stay details in an excel sheet for control purpose and send the reservation confirmation to Amex Relationship Manager.
- Cardmember will be required to show his or her Centurion card for validation at the time of check in at the hotel.



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- This offer is non-transferable. Complimentary night cannot be en-cashed.
- Standard upgrade charges will apply if requested room is of higher category. Additional nights can be booked on any publicly available rates.
- This offer is not valid at The Oberoi Vanyavilas Wildlife resort, Ranthambore and The Oberoi Vindhavilas, Bandhavgarh.

Blackout Dates:

Hotel	Black out Period
The Oberoi, Mumbai	19th December, 2026 to 03rd January, 2027
The Oberoi, New Delhi	03rd February, 2027 to 07th February, 2027
The Oberoi Udaivilas, Udaipur Wildflower Hall, An Oberoi Resort, Shimla The Oberoi Cecil, Shimla The Oberoi Amarvilas, Agra The Oberoi Sukhvilas Spa Resort, New Chandigarh The Oberoi Rajvilas, Jaipur	03rd April, 2026 to 05th April, 2026
	01st May, 2026 to 03rd May, 2026
	14th August, 2026 to 16th August, 2026
	28th August, 2026 to 30th August, 2026
	04th September, 2026 to 06th September, 2026
	12th September, 2026 to 14th September, 2026
	02nd October, 2026 to 04th October, 2026
	17th October, 2026 to 20th October, 2026
	06th November, 2026 to 08th November, 2026
	19th December, 2026 to 03rd January, 2027
20th March, 2027 to 22nd March, 2027	
26th March, 2027 to 28th March, 2027	



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Created By: Rajat Sharma	Partner Contact: Vishal Rana +91 9716050901
Task: AMEX and Oberoi Hotels & Resorts Alliance: International Hotels	

About the Offer:

Oberoi Hotels & Resorts with Amex brings exclusive offer to promote our hotels to their most affluent cards - Centurion and Platinum Charge Card as well as other cards.

Offer for Oberoi Hotels & Resorts for Platinum and Centurion Cards:

For The Oberoi Beach Resort, Sahl Hasheesh; and The Oberoi, Marrakech:

Offer one for Platinum and Centurion members:

3rd night complimentary (Applicable only on BAR rates calculation and not on any existing offers on website) + VIP amenities on arrival. The offer will be applicable for following categories:

- Premier room with private garden
- Premier room with private terrace
- Deluxe suite with private garden
- Deluxe suite with private terrace

OR

Offer two for Platinum and Centurion members:

- 20% Savings on the BAR rates and 15% savings on Villas.
- Special in villa / room breakfast set up once during the stay
- VIP amenities on arrival



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For The Oberoi Beach Resort, Bali and The Oberoi Beach Resort, Lombok

Offer One for Platinum and Centurion members:

The Oberoi Beach Resort, Bali:

- 20% Savings on BAR rates on rooms (Luxury Lanai Garden View, Luxury Lanai Room Partial Ocean View, Luxury Lanai Room Ocean View) and 15% savings on Villas (Luxury Villa Garden View, Luxury Villa Ocean View, Luxury Villa Garden View with Private Pool, Luxury Villa Ocean View with Private Pool)
- Breakfast
- Special Amenity on arrival
- Daily afternoon tea

The Oberoi Beach Resort, Lombok

- 20% Savings on BAR rates on rooms (Luxury Pavilion Garden View, Luxury Pavilion Ocean View) and 15% savings on Villas (Luxury Villa Garden View, Luxury Villa Ocean View, Luxury Villa Garden View with Private Pool, Luxury Villa Ocean View with Private Pool) - Breakfast
- Special Amenity on arrival
- Daily afternoon tea

OR

Offer two for Platinum and Centurion members:

- Pay 4, Stay 5 (4+1) at **Bali** (Luxury Lanai Garden View, Luxury Lanai Room Partial Ocean View, Luxury Lanai Room Ocean View) and **Lombok** Luxury Pavilion Garden View, Luxury Pavilion Ocean View)
- Special Amenity on arrival

For The Oberoi Beach Resort, Mauritius:

Offer One for Platinum and Centurion members (India +GCC):

- Stay and Pay offer – for 5 nights stay receive complimentary 2 nights stay on breakfast basis (5+2)
- The offer will be applicable on the BAR rates on breakfast Basis.



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- Valid on Luxury Pavilion, Luxury Villas with Private Garden, Luxury Villas with Private Pool & Premier Villas with Private Pool (excl. Presidential Villa with Private Pool and Royal Villa with Private Pool).
- Special in villa breakfast set up once during the stay (Floating breakfast for Villas with Private Pool)
- VIP amenities on arrival
- Complimentary Water Sports activities and Touching Senses activities included - Min. 5 nights length of stay

OR

Offer two for Platinum and Centurion members:

- 15% savings on Luxury Pavilion, Luxury Villas with Private Garden, Luxury Villas with Private Pool & Premier Villas with Private Pool (excl. Presidential Villa with Private Pool and Royal Villa with Private Pool).
- The discount will be applicable on the BAR rates on breakfast Basis.
- Special in villa breakfast set up once during the stay (Floating breakfast for Villas with Private Pool)
- VIP amenities on arrival
- Complimentary Water Sports activities and Touching Senses activities included

Book and stay period:

Book between 1st April, 2026 and 31st March, 2027 for stays until 31st March, 2027.

Platinum and Centurion Cards offer:

Participating Hotels:

The Oberoi Beach Resort, Sahl Hasheesh, The Oberoi Beach Resort, Mauritius, The Oberoi Beach Resort, Bali, The Oberoi Beach Resort, Lombok, The Oberoi, Marrakech

Terms & Conditions:

- This offer is exclusively for American Express card members and can be enjoyed only by using the American Express card.
- Offer is valid for reservations made 1st April, 2026 and 31st March, 2027 for stays until 31st March, 2027
- This offer cannot be clubbed with any other ongoing offers and promotions.
- Standard child policy applies.



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- This Offer is not valid on EMI transactions.
- Products and services are subject to availability.
- Offer is not valid on payments made through PayPal account, Book Now Pay Later, Pay with Points redemption, and Cash on Delivery (COD).
- In the event orders are fully cancelled (during & outside the Offer Period), the corresponding instant savings applicable on that order/transaction will not be granted.
- This Offer can neither be combined with any other AMEX offer nor can it be transferred or assigned to any other Customer or third party.
- Cardmember will be required to show his or her Centurion card/platinum for validation at the time of check in at the hotel.
- The offer is not applicable on blackout dates:



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Blackout dates:

Hotel	Black out Period
The Oberoi Beach Resort, Mauritius	26th December, 2026 to 07th January, 2027
The Oberoi Beach Resort, Sahl Hasheesh	01st April, 2026 to 12th April, 2026
	01st October, 2026 to 31st October, 2026
	24th December, 2026 to 04th January, 2027
	21st March, 2027 to 05th April, 2027
The Oberoi Beach Resort, Bali	01st April, 2026 to 08th April, 2026
	01st July, 2026 to 31st August, 2026
	24th December, 2026 to 03rd January, 2027
The Oberoi Beach Resort, Lombok	01st April, 2026 to 08th April, 2026
	01st July, 2026 to 31st August, 2026
	24th December, 2026 to 03rd January, 2027
The Oberoi, Marrakech	21st March, 2026 to 21st April, 2026
	01st May, 2026 to 07th May, 2026
	15th October, 2026 to 04th November, 2026
	19th December, 2026 to 31st December, 2026
	21st March, 2026 to 21st April, 2026

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01st May, 2026 to 07th May, 2026

Reservation Processes:

- Reservations will be processed by Amex Centurion Concierge on their GDS terminal.
- Hotels will receive the reservation through Trust.
- Cardmember will be required to show his or her Centurion card/platinum for validation at the time of check in at the hotel.
- This offer is non-transferable.
- Only 4 room allocation for rooms per day.

Payment Process:

- Payment has to be made by Amex Credit Card holders.
- Standard payment process as per the hotel policy applies.

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Task: American Express Centurion and Platinum offer at Oberoi Hotels & Resorts: Dining Offer

About the Offers:

Oberoi Hotels & Resorts has extended its strategic association with American Express India (Amex India) for their most affluent cards - Centurion and Platinum Charge Card.

Oberoi Hotels & Resort – India – City Hotels

Dining OFFER:

20% savings on F&B for Centurion Card members

15% savings on F&B for Platinum Card members

Validity:

Offer is valid until 31st March, 2027

Terms & Conditions:

-The offer would be applicable if the reservation is made for at least 2 guests per table including American Express cardmember.

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- Discounts would be applicable on overall bill value (including beverages)
- The offer would be applicable only on à la carte orders
- Offer won't be applicable on standalone order for only beverages
- Sunday brunches, set menus, gala dinner on Christmas, Valentine's Day & New Year etc would not be covered under this offer
- Cardmember will be required to show and pay with the either American Express Centurion or American Express Platinum card.
- Offer is valid between 1st April 2026 and 31st March 2027
- Black-out dates may apply. Concierge has to check the Blackout dates with the hotel at the time of booking.
- Offer would be valid only for those reservations which are made at least 5 hours prior to guest's arrival time
- This offer is non-transferable and cannot be used in conjunction with any other The Oberoi Hotels and Resorts offer or promotion.

No request for cashback/discount would be entertained later if the cardmember doesn't avail

the offer during reservation/payment.

American Express and The Oberoi Hotels and Resorts reserve the right to withdraw the promotion or amend these terms and conditions without prior notice at any time, for whatever reason, and without any liability for doing so.

Queries related to the offer will be entertained only till 15 days from transaction date

The offer would be applicable on below mentioned restaurants:

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S. No	Hotel	Restaurant Name
1	The Oberoi, Bengaluru	Rim Naam
2		Lapis
3		Wabi Sabi
4	The Oberoi, Gurgaon	Threesixtyone°
5		Ziya
6		Madam Chow
7	The Oberoi Grand, Kolkata	Baan Thai
8		ThreeSixtyThree°
9	The Oberoi, Mumbai,	Ziya
10		Vetro and Enoteca
11		Fenix
12	The Oberoi, New Delhi,	Threesixty°
13		Dhilli
14		Baoshuan